

## Nordzucker at a glance



21

Production sites in Europe and Australia

3.0 million t

0.6 million t

Sugar

Raw cane sugar



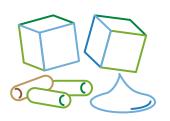
CO<sub>2</sub>



> 250

**Products** 

- Sugar from beet and cane
- Feed
- Fertiliser
- Molasses
- Bio-fuel
- Electricity



### 2.8 billion Euro

Annual turnover



**100 million Euro EBIT** 





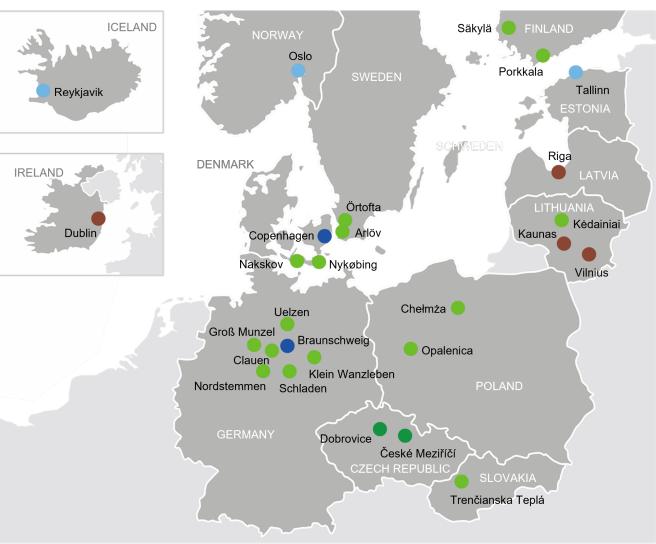
50 % less CO<sub>2</sub> until 2030



~ 4.100

**Employees** 

## Nordzucker: in Europe and Australia









### The Nordzucker Executive Board



#### Lars Gorissen (CEO):

- > Agri Analysis
- Agri Consulting & Shared Agri Services
- > Business Development
- Business Unit Cane Sugar
- Communications & Public Affairs
- Human Resources
- Legal & Governance
- Sustainability

### **Alexander Godow (COO):**

- Digitalisation & Technology
- GoGreen
- Operations
- > Product & Quality Management
- Sales & Marketing
- > Supply Chain Management
- Project Management Office

### Alexander Bott (CFO):

- Accounting & Financial Controlling
- Corporate Finance
- > IT
- Procurement
- Sales & Operations Controlling
- Tax



## More than 185 years of Nordzucker

 1838
 1865
 1900
 1950
 2000



Start of sugar production at the Klein Wanzleben plant



Sugar boom: establishment of new companies and factories in Germany and Europe

1865: Nordstemmen

1869: Clauen

1869: Arlöv

1870: Schladen

1881: Chełmża

1882: Nakskov

1883: Uelzen

1883: Opalenica

1884: Nykøbing

1890: Örtofta

1900: Trenčianska Teplá

#### 1900-1950

Sugar crises, destruction and new beginnings



#### From 1950

Densification to a few sugar companies

#### 1985

Founding of Zucker-AG Uelzen-Braunschweig

#### 1990

Foundation of Zuckerverbund Nord AG

#### 1997

Nordzucker AG founded through the merger of North German sugar companies

#### 1998-2000

Entry into the Polish and Slovakian sugar market

#### 2003

Merger of Union-Zucker into Nordzucker AG

#### 2009

Acquisition of Nordic Sugar, market leader in Northern Europe



#### 2019

Entry into cane sugar production: acquisition of a majority stake in Mackay Sugar Ltd, Australia's secondlargest sugar producer

#### 2023

Foundation of Plant Based Ingredients GmbH





### Committed to our values

### Responsibility

We take responsibility for people, the environment and future generations

### Dedication

High commitment to sugar, our work and always the best solution for the customer

### Courage

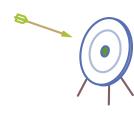
Breaking new ground, being open to ideas and listening: That is courage for us

### Appreciation

We always treat each other with appreciation







#### Our target – the future

We are becoming less dependent on price fluctuations in the EU sugar market. We are increasing and stabilising earnings and dividens through our efforts.

Our path – decarbonisation, optimisation and growth



We are driving our decarbonisation in production and beet cultivation forward with great ambition.



We have set ourselves a target of 100 million Euro in optimisation of costs as a bencmark for our success.

We are expanding and diversifying our company through growth outside of the EU sugar market.

#### Our foundation sustainability and excellence

We are building on the cost-effectiveness of our existing business while strenghten sustainability and excellence.



Our strategy is clear: in the coming years,

ently and with clear targets in mind.

we will bring our company forward consist-





## Decarbonization targets by 2030



DRIVING AMBITIOUS CORPORATE CLIMATE ACTIOI

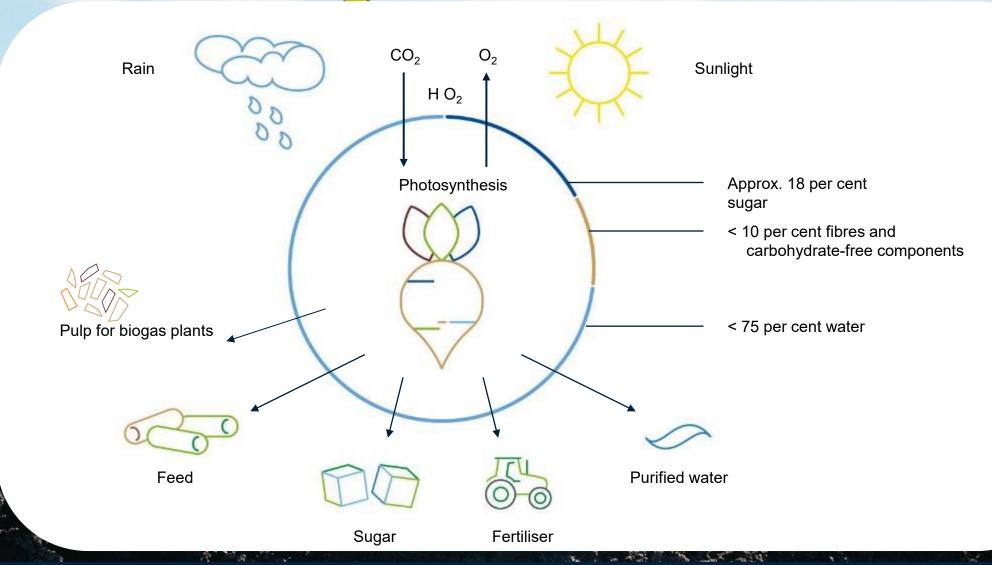


- Reduction of CO<sub>2</sub> emissions in production by 50% until 2030
- Coal & oil phase-out in the sugar house completed in the 2025 campaign
- Substantial energy savings through large-scale projects being implemented
- · Use of renewable energies:
  - · Electricity already implemented throughout the Group
  - Local use of biomethane from the 2025 campaign
- Continuation of the high level of investment to achieve the SBTi targets

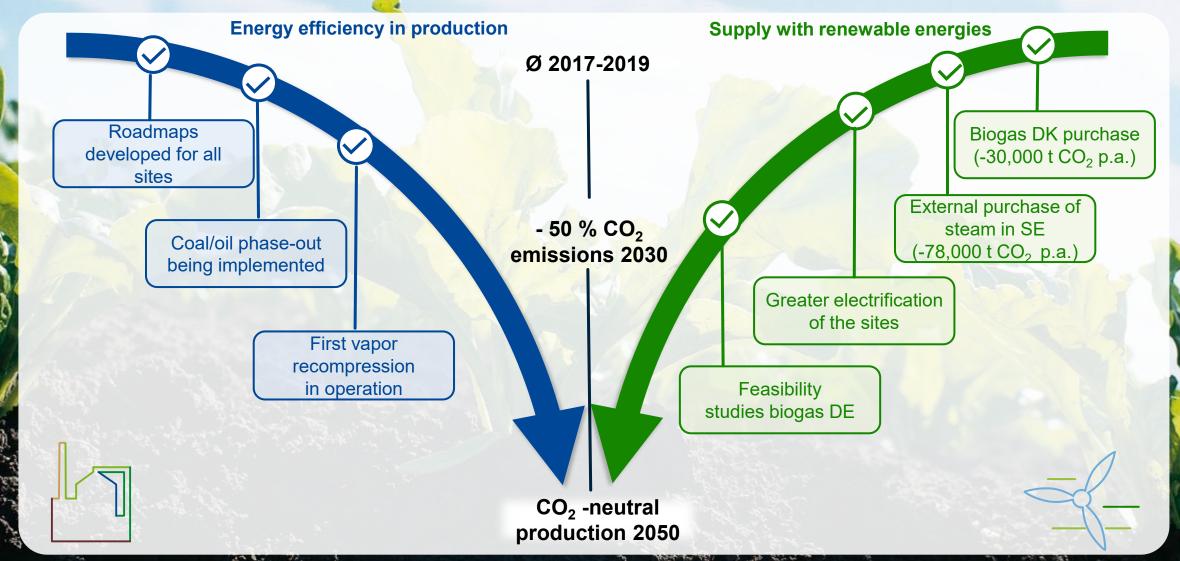


- Reduction of CO<sub>2</sub> emissions in the forest, land and agriculture sector by 36 % until 2030
- Measures together with our partners
  - CO<sub>2</sub>-reduced mineral fertiliser
  - CO<sub>2</sub>-reduced potash fertiliser
  - Use of HVO-powered harvesting vehicles

## The sugar beet is 100 per cent utilised



## GoGreen: Visible progress on the road to CO<sub>2</sub> neutrality



## Sustainable packaging: avoid, reduce, reuse and recycle

### Is packaging necessary?

 80 per cent unpackaged (sugar, animal feed and molasses)

### A small footprint

 If packaging is required, minimise the ecological footprint



### Fully recyclable by 2030

 Target: full recyclability or reusability of our packaging by 2030 at the latest

### Sustainable paper packaging

 Since the end of 2023, complete sourcing of our consumer packaging from sustainably managed forests, e.g. with FSC certification.



## Excellence programmes to increase profitability



# Achieving Operational Excellence (AOE)

- Optimisation of the plant structure
- Harmonisation and standardisation of processes and organisations
- > Automate/digitise production

# Achieving Sourcing Excellence (ASE)

- Streamlining purchasing processes
- Optimisation of interfaces
- Reducing complexity

# Profitability Improvement Programme (PIP)

> 400 local measures for improvement defined

# Integrated Business Planning (IBP) & Digital Roadmap 2027

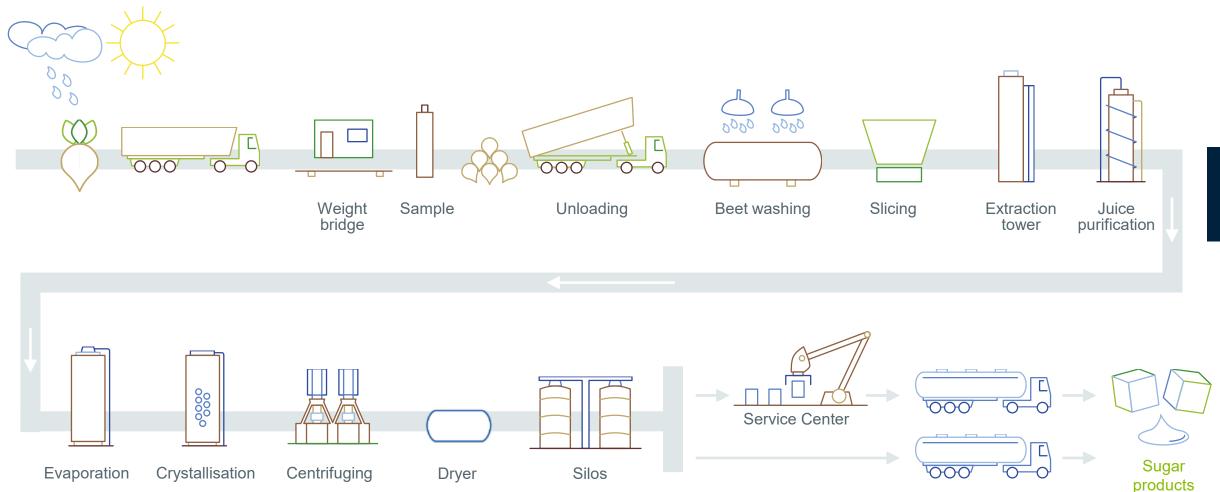
- Implementing the digitalisation roadmap
- Artificial intelligence

# Achieving Commercial Excellence (ACE 2.0)

Updating the sales strategy from a sustainability perspective



### Sugar from the beet - step by step



## Our customers in the European business

> 85 %

Sugar for the Food industry

< 15 %

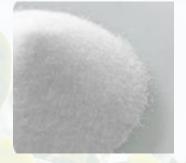
Sugar for end consumers

Including manufacturers of dairy products, jams, baked goods, ice cream and beverages

About the food retail trade



## Over 250 products



#### Classic

- Refined sugar
- White sugar
- Icing sugar
- Cube sugar
- Organic white sugar



### Specialities

- Fondants & Glazes
- Jam & jelly sugar
- Brown beet sugar
- Brown cane sugar
- Tea sugar
- Nib sugar
- Candy sugar
- Organic specialty sugar
- Fructose



### Liquid sugar

- Liquid sugar
- Invert sugar syrups

   (also available in organic quality)
- Sugar syrup varieties
- Liquid blends
- Organic syrups



### Feed and molasses

- Dried beet pulp
- Wet beet pulp
- Molasses
- Vinasse
- Organic beet pulp
- Bee feed syrup
- Bee feed paste



# Fertilisers, fuel and electricity

- Carbolime
- Bioethanol
- Use of bagasse as a basis for power generation

### Our retail brands



Strong brand in central and Eastern Europe
More information:

www.sweet-family.de



Market leader in Northern Europe

More information:

www.dansukker.com





## Our products























## An indispensable ingredient in many foods

### Sugar ...

... is a pure and high quality product from nature and free of by- or aftertaste

... is a carbohydrate

... is an integral part of a balanced diet and part of our everyday culture

... gives food volume and structure

... is a natural preservative

... intensifies and preserves colours

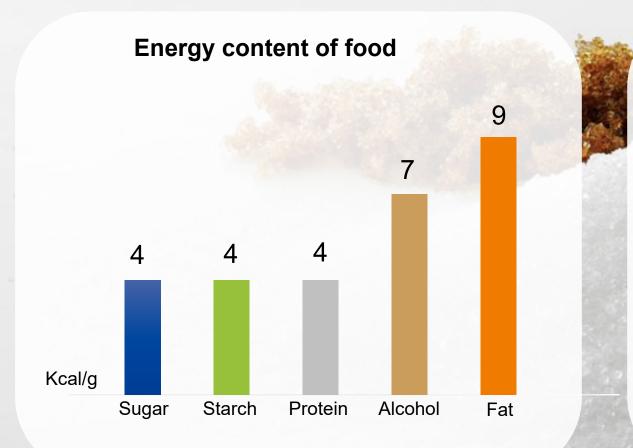
... lowers the freezing point

... is a leavening agent and liquid reservoir

... intensifies the flavour even without sweetening



### Calories are crucial



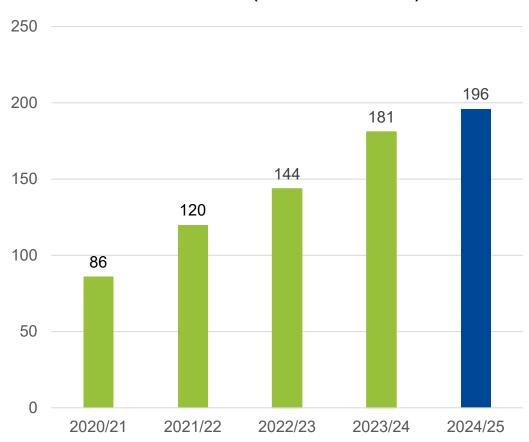
- Those who take in more calories than they consume gain weight
  - One nutrient alone is not responsible for obesity and disease
- Sugar comes from nature and is more than just sweet
- Consumer deception: Less sugar in food does not automatically mean fewer calories
- Nutrition education from elementary school on
- > We are dedicated

More information: www.zucker-machts-besser.de



## **Investments Group**

### Investments (in EUR million)





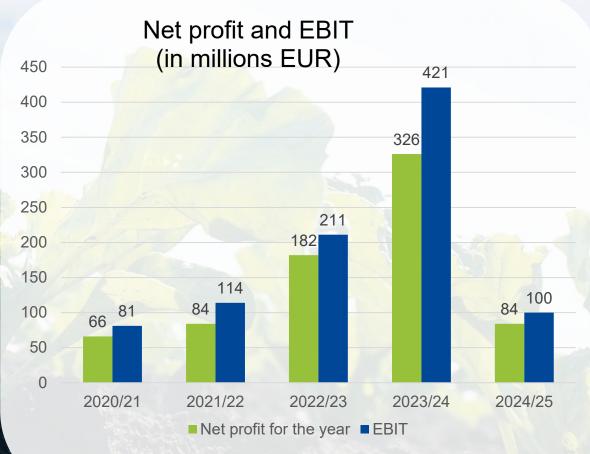






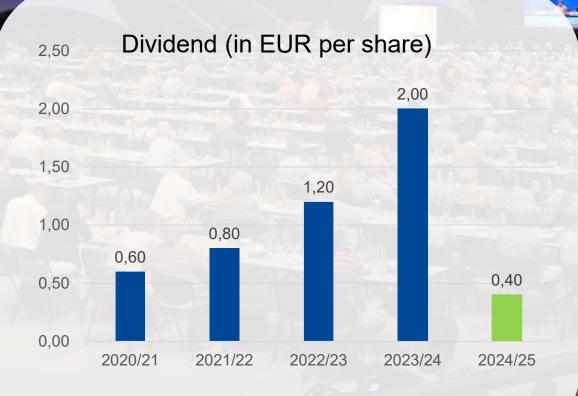
## Financial key figures Group

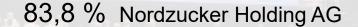


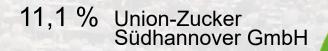




## Dividend per share







5,1 % Direct shareholders

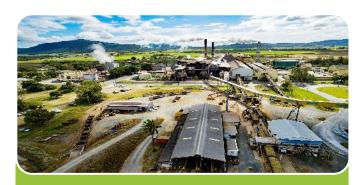
- Nordzucker is not listed on the stock exchange
- A significant proportion of the shareholders are beet growers



## Mackay Sugar Limited (Queensland, Australia)

- > Nordzucker holds a 70.94 per cent stake
- Products made from sugar cane: raw sugar, molasses, bagasse and electricity
- Sales markets: Australia (via Sugar Australia), New Zealand (via New Zealand Sugar), South East Asia

- > Processed cane (2024): approx. 4.85 million tonnes
- Raw sugar production (2024): approx. 0.6 million tonnes
- Processing period (2024): June 2024 to January 2025



#### Marian

Production capacity: 16,000 tonnes of cane/day



### Farleigh

Production capacity: 12,000 tonnes of cane/day



#### Racecourse

- Production capacity: 12,000 tonnes of cane/day
- Affiliated refinery
- Co-generation plant (combined heat and power)







